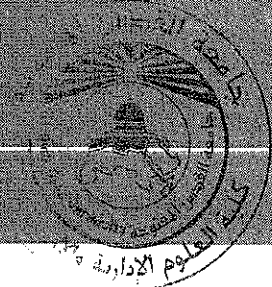




Curriculum Vitae (C.V)

Asst. Prof. Dr. Abdelrahman H. Ahmed
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Al-Quds Open University



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CAREER GOAL

To gain a remarkable insight into the way in which academic research is successfully conducted and the role which professors, researchers, and students play in developing and promoting high quality research and educational production that help our society advance and prosper.

EDUCATIONAL QUALIFICATIONS

- ❖ **PhD-Business Management**
Completed the PhD degree in Business Management / concentration in Marketing of Financial Services from the American University of Girne/Cyprus in 2016
- ❖ **MBA- Master of Business Administration**
Completed the master degree in Business Administration from Phoenix University, United States of America in 2009.
- ❖ **BA - Finance/Real Estate**
Completed the bachelor degree in Finance / concentration in real estate from the University of New Orleans, United States of America in 2004.

CORE COMPETENCE

- ❖ Capability of conducting sophisticated research.
- ❖ Problem solving skills and good organizational skills as well as an ability to handle the stress of the work.
- ❖ Highly interested in teaching the undergraduate level courses in business administration, marketing and finance.
- ❖ Ability to carry out the college courses for the undergraduate and graduate students
- ❖ Ability to maintain an excellent relationship with the other colleagues.
- ❖ Ability to switch from one position to the other.
- ❖ Ability to think critically and problem solving attitude.
- ❖ Good organizational and interpersonal skills as well as creative thinking.



RESEARCH INTERESTS

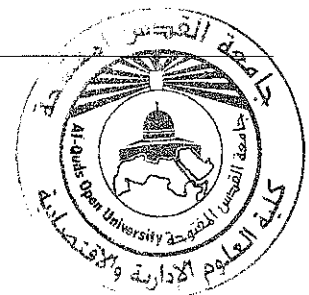
Investigations to improve the Islamic context of doing business, Islamic banking, Marketing of financial services and consumer behavior.

RESEARCH EXPERIENCE

- ❖ Research Project Supervisor: Currently supervising undergraduate students research projects at Al-Quds Open University.
- ❖ Research Discussion Leader: Led group discussion for first-year students on academic topics at Phoenix University in order to encourage and support the scientific and educational production of the university in all fields with the aim of increasing the role of the university in serving the community.
- ❖ Collaborating with researchers from different disciplines to develop new skills and solve new challenges.
- ❖ Sharp Knowledge of research methodologies.

PUBLICATIONS

- ❖ Factors Influencing the Adoption Decision of Islamic Banking System in Palestine from the Point View of Individual Customers.
international Research Journal of Finance and Economics □ ISSN 1450-2887 Issue 143 December, 2015
- ❖ The Impact of Attitude and Subjective Norms on Consumers Behavior Towards Islamic Banking; Evidence From Palestine
The GAU Journal of Social and Applied Sciences; Issue 11 volume 6 / 2016
- ❖ The Power to Influence: Leadership effectiveness in Influencing Behaviors During Organizational Constructive Change Processes
International Journal of Business Quantitative Economics and Applied Management Research; Volume 4, issue 2, July 2017 ISSN No: 2349-5677
- ❖ The Role of Faculties of Administrative and Economic Sciences in Creating Innovative and Entrepreneurial Graduates in the Palestinian HEI
Paper Accepted in (Journal of Al-Quds Open University for Administrative & Economic Research & Studies) April 2018
- ❖ The Effectiveness of Bank Credit Management on Risk Reduction in Palestinian Bank: Applied Study on Bank of Palestine
Paper Accepted in (Arab Journal of Administration ISSN No: 1110-5453 eISSN No: 2663-4473 volume 40, 2020
- ❖ Determinants of Consumer Behavior and Prospective Purchase Decisions in E-Commerce Environment: Evidence From Palestine



Paper Completed and submitted for publication

- ❖ *Electronic Human Resources Management in Palestine: A New Concept in the Digital Age*
Work in-progress

ACADMIC EXPERIENCE

A Professor Assistant at the Business Administration Department
(University of Phoenix, USA)
2009

Faculty Member at the administrative and economic sciences department
(Al-Quds Open University)

2014-Present

Duties include:

- ❖ Arranging lectures & training sessions to undergraduate students in order to enhance their knowledge of the subject matter.
- ❖ Providing assistance in assigning the research work to postgraduate students as well as providing them with the feedback to improve their work.
- ❖ Providing assistance in preparing lessons, research papers, and course readers and delivering them to the students.
- ❖ Providing assistant to students and clarifying their doubts regarding the subject matter.
- ❖ Scheduling and maintaining regular office hours to meet with students.
- ❖ Providing assistance in grading examinations, quizzes, and research papers.

PROFESSIONAL EXPERIENCE

Real-Estate Agent (Coldwell Banker, New Orleans LA, USA)
2005 - 2013

- ❖ Helping clients, Examining, and evaluating, buying, and selling prospective commercial and residential properties.
- ❖ Making offers, closing deals, and initiating resale activity.
- ❖ Negotiating final sale prices with buyers.
- ❖ Dealing with lawyers to create contracts.

Staff Accountant (TAS CPA Office, New Orleans LA USA)
2008 – 2010

- ❖ Providing write up services for small business.
- ❖ Preparing of sales tax return.
- ❖ Preparing payroll and individual income tax return.
- ❖ Preparation of financial statements- Income Statements, and Balance Sheets.



- ❖ Providing Financial Statements analyses to clients.

TECHNICAL SKILLS

- ❖ Experienced with the following software, SPSS, QuickBooks, and QuickBooks pro.
- ❖ Proficient in Microsoft office, Excel, Word, PowerPoint.
- ❖ Bilingual- Ability to communicate, read, and write in both Arabic and English languages.

As challenges and obstacles have always been part of my life, I'm willing to accept new challenges with full determination, enthusiasm, and commitment. As a full time faculty member, I have an unending enthusiasm for research and unrivalled thirst for knowledge

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